

Hettich Canada Expands Sales Team

New talent supports continued growth

Montréal, Québec – April 5, 2019 - We are very pleased to announce the expansion of the Hettich Canada sales team. Please join us in welcoming Josh, Ali and Chantal to the Hettich Canada team.

Josh Ware - Territory Sales Representative, Ontario

On February 19, Josh Ware was appointed to Territory Sales Representative in Ontario. The appointment was in line with a strategy to increase sales of Hettich products within the province of Ontario. Josh's mandate is to build a strong presence through the distribution channels within the territory. Josh reports to Robert Ashmore, the National Sales Manager located at our sales office in Toronto.

Josh's profile and knowledge of the market is very strong, with 12 years of experience in sales of woodworking products and several major wood companies including Formica, Weston Premium Woods and Commonwealth Plywood. He will play a very important role developing the market and increasing sales at Hettich Canada.

Ali Ehsan - Territory Sales Representative, Ontario

Ali Ehsan joined the Hettich Canada team as Territory Sales Representative in Ontario on March 18, 2019. Ali will be responsible for building Hettich Canada's presence through distribution channels and increasing sales within the province of Ontario. He reports to Robert Ashmore, the National Sales Manager located at our sales office in Toronto.

Ali has over 10 years of experience in sales and customer service, out of which 6 years were dedicated to acquiring new corporate accounts and dealing with C-level executives. Before joining Hettich Canada, Ali worked at Connect Gaia Solutions as a Sr. Account Manager. He was responsible for heading business development efforts, providing lighting solutions to business consumers in Niagara, Halton and GTA region.

Chantal Shanks – Sales Reporting & Financial Coordinator, Montreal QC

On March 18, 2019, Hettich Canada welcomed Chantal Shanks, functioning as our Sales Reporting and Financial Coordinator. This position was created as an effort to strengthen our financial and sales team. Chantal's responsibilities are to monitor and report the state of

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Hettich financials and sales on a monthly and yearend basis. Additionally, Chantal manages payroll processing, group insurance and car fleet management. Chantal reports to Martine Trudel, Controller at Hettich Canada in Montreal.

Before joining Hettich, Chantal obtained a certificate in Management from H.E.C business school and has over 18 years of accounting experience. She worked as an assistant controller at Specialized Packaging Group for 8 years, and previously, Chantal was an accounting technician at Amcor for 10 years.

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Pictured: Josh Ware, Territory Sales Representative - Ontario, Hettich Canada.



Pictured: Ali Ehsan, Territory Sales Representative - Ontario, Hettich Canada.



Pictured: Chantal Shanks, Sales Reporting & Financial Coordinator – Hettich Canada.

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About Hettich

Hettich is one of the world's largest manufacturers of furniture fittings. Every day, 6,600 staff members take up the challenge of developing intelligent furniture technology. A family-owned business, Hettich is located in Kirchleugern, Germany. This is where ideas are born for furniture fittings that shape today and tomorrow. In Canada, Hettich has four offices and warehouses to better serve its Canadian customers. Hettich Canada is headquartered in Montréal, with offices in Toronto, Winnipeg and Richmond.

For more information, visit www.hettich.com.

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